

Open-E Company Portrait



Profile

Open-E, Inc. is a pioneering leader and developer of IP-based software providing complete NAS and SAN solutions, including support for iSCSI, Infiniband, NFS or Fibre Channel storage access.

The company's flagship product - Open-E® DSS V7™ and its free version Open-E® DSS V7 Lite™ - is a robust, award-winning enterprise storage application which offers excellent compatibility with industry standards, supports various hardware setups and is one of the easiest to use and manage. Additionally, Open-E DSS V7 is one of the most stable and secure solutions on the market, helping organizations to implement high-performing, yet cost-effective, data storage systems.

Open-E counts for over 27,000 world-wide installations in Fortune 500 companies and received numerous industry awards and recognition from: PC Professional, Tom's Hardware, Storage Awards, PC Pro and more.

Thanks to the company's reputation, experience and business reliability, Open-E is an esteemed technological partner for industry-leading IT companies, such as: Citrix, Intel, LSI, VMware, and Adaptec.

Management, Sales and Marketing



Krzysztof Franek
CEO and President



Janusz Bak
CTO



Miroslaw Franek
Vice President, Engineering



Todd Maxwell
Director of Technical Sales



Ted Finch
Vice President, Marketing



Vera Neumeyer
PR and Marketing Manager

History

1998

Founded on September 9th
Head Office: Bremen, Germany
Selling innovative IT products such as Kenwood, Logitech, 3ware / AMCC and many more

2001

Relocation to Puchheim near Munich, Germany
Open-E starts developing its own storage Software

2003

Open-E NAS goes on sale on July 1st

2005

Open-E iSCSI is launched at CeBIT, Hannover

2006

Additional office is opened in Redwood City, US
Co-operation with Intel

2007

Another branch office is opened in Japan
Open-E expands its subsidiary in the US

2008

Relocation of corporate Headquarters to Boston, US
Branch offices open in Poland and the UK

2009

Open-E DSS V6 is launched in July

2010

China office is opened in Shenzhen

2011

New Feature Pack NAS (NFS) Failover goes on sale

2012

Open-E DSS V7 and new Feature Pack Active-Active iSCSI Failover are launched in July

Locations

Open-E, Inc.

(Worldwide Headquarters)
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Open-E Sp. z o. o.

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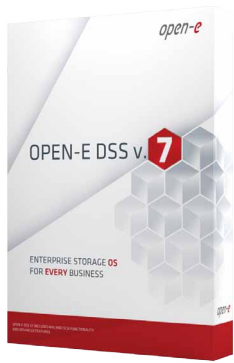
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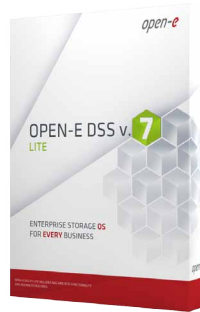
Open-E China

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Products and Services



Data Storage Software
Open-E DSS V7



Free Data Storage Software
Open-E DSS V7 Lite



Upgrade from Open-E DSS V7 Lite
to Open-E DSS V7



Storage Extensions from 2TB, 4TB, 8TB, 16TB to unlimited Capacity



Feature Pack – Active-Active iSCSI Failover



Annual / 3 years
Basic Support



Annual / 3 years
Standard Support



Annual / 3 years
Premium Support



Annual / 3 years
24/7 Support



Per Incident
24/7 Support

Partner Program

Open-E has established a special Partner Program to offer knowledge resources, professional trainings, promotion materials, services and experienced technical support to partners. Significant investments have been made in Channel Sales, Technical Support and Marketing teams, in order to provide partners with on-demand service to help them sell and support Open-E storage solutions.

Partners can also take advantage of Open-E's services and certify their hardware with the Open-E's Certified Storage Server program or become an Open-E Certified Engineer or an Open-E Certified Sales Professional.

Open-E's Partner Program provides partners with storage software solutions and services that are unbeatable in terms of price and performance.

Excellence can be achieved at a lower price point and a higher margin. Open-E is a partner you can trust to help grow your market position.

For more information about the Open-E Partner Program go to:
<http://www.open-e.com/partners/partner-program/>

Partners

With an extensive world-wide network of registered resellers, OEMs and system integrators certified as **Open-E Authorized, Silver and Gold Partners**, customers have the flexibility to work with the hardware provider of their choosing, allowing Open-E to focus on its core competency of storage software development.

Meet Open-E's partners on our website:
<http://www.open-e.com/partners/meet-open-e-partners/>