



## **FOR IMMEDIATE RELEASE**

### **Special offer by Open-E for schools, universities, polytechnics and colleges**

*Educational institutions get more performance for less  
money*

**Stoneham, MA – 17<sup>th</sup> of June 2010** - Open-E, Inc., a leading developer of innovative storage management software, announces an attractive offer for all educational institutions – any organization in the education sector that purchases a license of the Open-E Data Storage Software V6 operating system (DSS V6) with 4, 8 or 16 TB will get twice the purchased capacity for the same price. For example, a customer that buys a 16 TB license will receive an additional license for 16 TB of storage capacity for free and can set up a storage system with a total of 32 TB.

This special offer applies to all academic institutions ranging from schools to colleges and universities. The storage capacity expansion key for the Open-E DSS V6 storage operating system will be provided by Open-E after proof of purchase for the basic product has been submitted by the educational institution. Open-E will then confirm the request and provide the additional storage capacity license. Registration on the Open-E website will be part of the process. Educational institutions can register in advance at our web page at:

<http://www.open-e.com/education-registration/>

More information is online: <http://www.open-e.com/education-program/>

"Open-E wants to support the educational sector with this offer and provide academic and other educational institutions with special discounts for Open-E software when they use Open-E DSS V6 as part of their IT infrastructure," said Krzysztof Franek, president and CEO of Open-E. "This discount doubles the capacity when purchasing Open-E DSS V6 (4/8/16 TB). This gives educational institutions more power on very reasonable terms. "

#### **Registered resellers and partners will benefit**

This offer is also very interesting for registered resellers. Open-E partners can offer attractive storage solutions built on the desired hardware platform and components. Based on their requirements, customers from the education sector

will get a comprehensive and efficient storage system which partners can adapt to their needs. Potential customers can contact Open-E partners to receive solution proposals while submitting the necessary confirmation.

### **Features of Open-E DSS V6**

The Open-E Data Storage Software V6 (DSS V6) is a unified file and block storage management operating system (OS), which provides Network Attached Storage (NAS), iSCSI and Fibre Channel Storage Area Network (SAN) functionality. Superior performance, security and scalability are offered at a fraction of the costs of alternative storage options. Advanced features of Open-E DSS V6 include data and volume replication, snapshot-volume, automated failover for iSCSI volumes, WORM and NDMP.

Designed for versatile and flexible use with a variety of hardware RAID platforms from leading providers, Open-E DSS V6 allows the combination of NAS devices and iSCSI SAN systems, and the integration of multiple network interface controllers including Gigabit Ethernet, 10 Gigabit Ethernet and Fibre Channel. Open-E DSS V6 supports logical volumes greater than 16 TB. The software is available with a license capacity of 4, 8, and 16 TB. Optionally, the capacity can be further expanded.

### **About Open-E**

Open-E, Inc. is a pioneering leader and developer of IP-based storage management software with headquarters in the United States and Europe. Our Storage Management Software is aimed at the SMB and SME markets and enjoys a reputation for best-in-class performance, flexibility, reliability, scalability and return-on-investment. The new Open-E DSS V6 product line provides a storage management solution that can be used by any company.

Open-E delivers its software exclusively through a world-wide network of experienced system integrators and reseller partners. With an extensive network of over 600 registered OEMs, distributors and reseller partners, including over 200 Open-E certified partners, our customers have the flexibility to work with the hardware solution provider of their choice, allowing Open-E to focus on its core competence of storage software development.

With over 12,000 installations in over 90 countries, Open-E data storage solutions are used also by Fortune 500 customers world-wide.

For further information about Open-E, its products and partners, visit [www.open-e.com](http://www.open-e.com).

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Information about Education-Program: <http://www.open-e.com/education-program/>

Product pictures: <http://www.open-e.com/product-pictures>

Trial Open-E DSS V6: [www.open-e.com/trial](http://www.open-e.com/trial)

Suppliers: [www.open-e.com/where-to-buy](http://www.open-e.com/where-to-buy)