



FOR IMMEDIATE RELEASE

OPEN-E ENTERS INTO DISTRIBUTION AGREEMENT WITH CONDRE STORAGE

Eden Prairie, MN. and Munich, Germany – March 21, 2006—Open-E., a global leader of network storage software, has entered into a distribution agreement with Condre Storage, a distributor and integrator of computer hardware and software with a specific product focus in data storage.

Open-E software enables system integrators to set up high performance, easy-to-use storage systems for companies of all sizes at an ideal price performance ratio. The significant advantages of these iSCSI and NAS systems are apparent in their flexibility when deployed in large system environments. They integrate seamlessly into existing SAN environments, can be used for high availability and high performance clusters, work with database applications, allow mirroring and much more.

“We depend on Open-E to provide the latest advancements in iSCSI and NAS technologies,” stated Dennis Maetzold, president of Condre Storage. “With their software product lines, Open-E enables us to offer compelling, cost-effective, state-of-the-art solutions in the networked storage market.”

“As a fairly new player in the US Storage Market, we wanted to bring on an experienced storage centric company with a proven track record to help us gain the proper sales focus and growth in North America and we believe Condre Storage fills that requirement and we are extremely excited to have them as an Open-E Partner” says Krzysztof Franek, Open-E Managing Director.

Open-E will be introducing a new product line at CeBIT 2006. The network-attached storage (NAS) software “Open-E NAS-XSR” offers greater flexibility in addition to lower implementation costs through integrated software RAID functionality (0, 1, 5, and 6), which makes it an ideal solution for the SOHO and SMB market. “Open-E NAS-XSR” is also suitable for high-availability environments since it allows high-performance systems to be designed with more redundancy with the help of the software RAID feature (through mirroring hardware RAID level 5 systems).

Also during CeBIT, Open-E will give out 10,000 free bootable demo CDs which can be used for the immediate setup of an iSCSI storage system. Once volumes have been defined, users can test the software for 30 days at no cost to find out what the product has to offer.

The “Open-E iSCSI Enterprise” trial software can be easily replaced at any time using a flash module containing pre-installed official software. There is no need to uninstall the trial software or to perform a new installation.

Additionally, Enterprise versions of both Open-E iSCSI and Open-E NAS software are available for download at: www.open-e.com/demo-cd



About Condre Storage

Condre Storage Inc. is a distributor and integrator of computer hardware and software serving the VAR and Reseller community with a specific product focus in data storage. Condre Storage has carefully chosen a combination of product lines in Hard Drives, Tape Backup, RAID Systems, Storage Area Networking (SAN), and software to provide computer VARs and Resellers with a wide variety of storage solutions. Condre Storage's management, sales representatives, engineering staff, and support team, all have extensive backgrounds in the data storage market (over 130 years combined).

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About Open-E.

Located near Munich in Puchheim, Germany, the software house Open-E GmbH focuses on the development of data storage solution software. Its high-performance, user-friendly storage systems are quickly and easily implemented since the solutions require no special installation expertise. They are also fully compatible with leading operating systems and iSCSI initiators.

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