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OPEN-E ANNOUNCES DISTRIBUTION AGREEMENT WITH INGRAM MICRO

New Distribution Deal with Global Distributor Expands Footprint for Open-E's High Value, Data Storage Server Operating System

Boston, MA – November 12, 2008 – Open-E, Inc., a leading provider of unified IP storage management software, today announced that Ingram Micro Inc. (NYSE: IM), the world's largest distributor, has been authorized to distribute Open-E's products worldwide. Effective immediately, Ingram Micro, which has connected technology solution providers with vendors worldwide since 1979, is adding Open-E Data Storage Server (DSS™) to its growing, global portfolio of IP storage solutions.

"This new relationship with Ingram Micro will greatly expand our ability to connect with appropriate networking and storage channel partners and IT vendors around the world," said Krzysztof Franek, CEO of Open-E. "Ingram Micro has consistently demonstrated its ability to shape the IT industry through its unique and comprehensive approach to logistics, sales and channel marketing. We are thrilled to be working with a partner who will help us get our groundbreaking technology into the hands of those channel partners that services the IT needs of small, medium and large companies in every corner of the globe."

"Demand for cost-effective, high-performance storage management software is at an all time high, which makes this new agreement with Open-E that much more valuable to our channel vendors and solution provider partners around the globe," said Scott Zahl, vice president of vendor management, Ingram Micro U.S. "We are pleased to be named a distributor of choice by Open-E and look forward to a successful worldwide launch."

About Open-E Data Storage Server (DSS)

Open-E Data Storage Server (DSS) provides a fast, reliable, and scalable storage operating system (OS) for IP Storage and is one of the easiest ways of implementing a NAS server and/or an iSCSI technology in a network. DSS offers enterprise functionality, enhanced manageability, superior reliability and increased productivity for applications ranging from file sharing, storage consolidation, backup and recovery, virtualization and disaster recovery.

DSS is built on Open-E's industry recognized NAS and iSCSI software technology which is noted for its performance, superior security, robust operation and ease-of-use management advantages. With DSS, users can cost-effectively and quickly add storage to an existing network, consolidate storage and backups for multiple servers, centralize storage management with optimal performance and data protection, and improve data availability and efficiency. Additionally, DSS is a full, independent OS and does not require the installation of Linux, Windows or any other OS and can be up and running in minutes.

About Ingram Micro

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services, and product aggregation and distribution. The company serves 150 countries and is the only broad-based global IT distributor with operations in Asia. Visit www.ingrammicro.com.

About Open-E

Open-E, Inc. is a pioneering leader and developer of IP-based storage management software with headquarters in the United States and Europe. The company's DSS, NAS-R3 and iSCSI-R3 product lines, aimed at the SMB and SME markets, enjoy a multi-national reputation for best-in-class performance, flexibility, reliability, scalability and return-on-investment. The company's proven, high-performance software is made simple, allowing system integrators to build massive, stable, secure and easy to use storage systems. Open-E was founded in 1998 and is headquartered in Boston, Massachusetts, with divisions in Europe and Japan. Open-E GmbH, located in Puchheim, Germany, houses the company's development and European sales/marketing functions. Open-E distributes its products through a worldwide partner network that are established in the storage and networking markets. For more information about Open-E and Open-E products please visit www.open-e.com

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