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OPEN-E DATA STORAGE SERVER CERTIFIED WITH VIRTUAL IRON

Small and Medium Businesses Find Advantages with Server Virtualization and Storage Solutions Built for the SMB Market

Boston, MA – September 30, 2008 – Open-E, Inc., a leading provider of unified IP storage management software, today announced that Open-E Data Storage Server (DSS™) has been certified for use with Virtual Iron's server virtualization software. Environments deploying both Virtual Iron and Open-E Data Storage Server (DSS™) will benefit from streamlined virtual infrastructure, improved server and storage utilization and robust business continuity.

"The server virtualization market is red hot and gaining rapid adoption as organizations strive to achieve physical server consolidation, maximize resource utilization and deploy disaster recovery solutions," said Mark Bowker, senior analyst at Enterprise Strategy Group. "In a recent survey of current and planned virtualization users, ESG discovered the importance of networked storage as 86 percent of the respondents that have implemented server virtualization use some form of networked storage to support their infrastructure requirements. The combination of capabilities from Virtual Iron and Open-E will help customers streamline virtual infrastructure deployments, improve overall resource utilization and implement robust business continuity solutions."

Virtual Iron provides easy-to-use, enterprise-class server virtualization capabilities on a next-generation architecture. The platform combines the leading open source hypervisor with advanced virtualization services and policy-based automation capabilities such as LiveMigrate™ for easy movement of workloads, LiveRecovery™ for automated virtual machine failover, LiveCapacity® for dynamic workload balancing, and LiveSnapshot™ for hot backup and patch management. These capabilities enable offloaded, space efficient and no-downtime backups on live virtual machines running in production environments. Virtual Iron also takes full advantage of the latest hardware virtualization extensions from Intel and AMD to deliver near native performance.

Smooth integration of Open-E DSS with Virtual Iron provides simple and efficient storage consolidation that supports capital and operational cost reduction throughout the IT environment. DSS brings enterprise-class functionality, enhanced manageability and proven reliability to small and medium businesses that depend on server/storage infrastructure for continued business operations. As a result, companies have a cost-effective avenue toward advanced IT to strengthen their competitive advantage.

“SMBs are increasingly realizing the advantages of virtualizing their server environments in an effort to consolidate and become more efficient. This in turn is driving demand for more flexible storage solutions that interoperate and add value,” said Krzysztof Franek, CEO of Open-E. “The combination of Virtual Iron and Open-E addresses complexity, cost and installation difficulty head-on to deliver efficient and productive server-storage capabilities in support of the bottom line.”

About Open-E Data Storage Server (DSS)

Open-E Data Storage Server (DSS) provides a fast, reliable, and scalable storage operating system (OS) for block and file storage management. DSS offers enterprise functionality, enhanced manageability, superior reliability and increased productivity for applications ranging from file sharing, storage consolidation, backup and recovery, virtualization and disaster recovery.

DSS is built on Open-E's industry recognized NAS/SAN software technology which is noted for its performance, superior security, robust operation and ease-of-use management advantages. With DSS, users can cost-effectively and quickly add storage to an existing network, consolidate storage and backups for multiple servers, centralize storage management with optimal performance and data protection, and improve data availability and efficiency. Additionally, DSS is a full, independent OS and does not require the installation of Linux, Windows or any other OS and can be up and running in 10 minutes.

About Virtual Iron Software, Inc. – True Server Virtualization for Everyone

Virtual Iron provides server virtualization software that reduces the cost and complexity of operating and managing IT infrastructure for organizations of all sizes. Leveraging industry standards, open source, and built-in hardware-assisted acceleration, Virtual Iron provides a complete and cost-effective solution including VI-Center, an intelligent virtual infrastructure management platform. Over 2,000 customer organizations worldwide leverage Virtual Iron today to support a broad range of data center initiatives including server consolidation, virtual server management, dev/test optimization, business continuity and virtual desktop infrastructure (VDI) enablement. The software is available

exclusively through Virtual Iron's Channel One partner network. Trial versions of the software are also available for free download at www.virtualiron.com/free. For more information, visit www.virtualiron.com or e-mail info@virtualiron.com.

About Open-E

Open-E, Inc. is a pioneering leader and developer of IP-based storage management software with headquarters in the United States and Europe. Open-E's DSS, NAS-R3 and iSCSI-R3 product lines, built from the ground up for the SMB and SME markets with scalability to the enterprise, enjoy a multi-national reputation for best-in-class performance, flexibility, reliability, scalability and return-on-investment.

Open-E delivers its software exclusively through a world-wide network of experienced system integrator and reseller partners. With an extensive network of over 600 registered OEMs, distributors and reseller partners, including over 200 Open-E certified partners, organizations have the flexibility to work with the hardware solution provider of their choosing, allowing Open-E to focus on its core competency of storage software development.

Open-E and Open-E Data Storage Server (DSS) are trademarks of Open-E. All other product and company names herein may be trademarks of their registered owners.

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