

## Open-E Launches U.S. Company

(Redwood City, CA) - Open-E GmbH, a developer of IP (Internet Protocol)-based storage management software, recently created a U.S.-based company called Open-E, Inc., giving VARs, systems builders, and integrators new opportunities to capitalize on the explosive growth in the iSCSI (Internet small computers system interface) market. How explosive is that market opportunity? IDG predicts a 75.8% increase in iSCSI revenue between 2005 and 2010.

„The market timing is perfect to establish a U.S. base of operations in order to take advantage of the increasing growth in the NAS [network attached storage]

and iSCSI markets,” says Krzysztof Franek, president and CEO of Open-E, „Our immediate priorities are to expand our sales, marketing, and channel support initiatives in the United States.”

Open-E delivers its data storage server NAS, and iSCSI management software solutions using a DOM (disk on module) format. The software is compatible with storage connectivity standards like SCSI/iSCSI, GbE/10GbE, Fibre Channel (FC), InfiniBand, and software and hardware vendors worldwide.



[www.open-e.com](http://www.open-e.com)