



# Why Open-E Software on Intel Machines?

As an Intel Premier Elite Partner, Open-E is committed to develop and test data storage systems that meet interoperability standards and support their users with fully compatible and integrated solutions.

## Here are 7 reasons why you should consider Intel servers powered by Open-E software:

- » Robust, award-winning storage application combined with Intel's high-quality hardware
- » Excellent compatibility with Intel storage systems
- » Easy deployment and simplified management on Intel storage servers
- » Ultimate stability of the Intel storage system with Open-E Software
- » Exceptional flexibility and scalability provided by an Open-E & Intel storage server
- » Powerful performance of Intel servers with the Open-E Active-Active iSCSI Failover
- » Superior cost-effectiveness of Open-E software combined with Intel hardware

By using highly-integrated Intel storage systems powered by Open-E you can benefit from validated solutions for all your business needs.

## The combination of Intel and Open-E software is a perfect answer to both reseller and end-user expectations:

### Benefits for **Resellers** selling Intel Storage powered by Open-E

- » Profit from affordable pricing and a high margin, selling Intel & Open-E Storage Solutions
- » Being Intel Premier Provider, become an Open-E Partner and build a relationship focused on meeting customer needs
- » Achieve more with Intel-optimized marketing support (brochures, newsletters, technical documentation, etc.)
- » Sell Intel's Open-E Certified Storage Servers (OECSS) that run perfectly with Open-E software
- » Attract your customers with technical support by Open-E (every license includes 1 year of free Basic Support)
- » Benefit from Open-E pre-sales support helping you to become a storage expert

### Benefits for **End-Users** buying Intel Storage powered by Open-E

- » Intel Storage Systems powered by Open-E ready for a variety of setups (HA Storage Cluster, NAS and SAN Solutions) and purposes (Backup, Video Surveillance, Database Applications, Virtualization and Cloud Environments)
- » Money-saving combination of Open-E's all-in-one software and Intel's enterprise class components
- » User-friendly and intuitive administration of Intel Storage powered by Open-E
- » 24/7 superior Technical Support offering fast reaction times
- » Business Continuity and High-Availability ensured
- » Overall performance boost and utilization of 100% of your hardware resources with Active-Active iSCSI Failover (sounds impossible but is true!)
- » Great scalability - when storage needs increase user may easily expand storage capacity without disruption
- » Virtualization made easy with VMware Ready certification and compatibility with Citrix and Hyper-V

Take the next step now -  
**join Open-E's Partner Program** and sell  
Intel Storage Systems powered by Open-E!

<http://www.open-e.com/partners/partner-program/>

Server Model	Certified	Certified for	Recommended for
  <p><b>R2312GZ4GCSAS</b></p>			<p>iSCSI storage</p> <p>NAS filer</p> <p>Storage for virtualization</p>
  <p><b>R2224GZ4GC4</b></p>	 <p><b>IN PROGRESS</b></p>		<p>HA storage cluster</p> <p>NAS filer</p> <p>Storage for databases</p>
  <p><b>SR2612URR (performance server)</b></p>			<p>HA storage cluster</p> <p>Storage for virtualization</p> <p>NAS filer</p>
  <p><b>SR2612UR [Timber Creek]</b></p>			<p>iSCSI storage</p> <p>NAS filer</p> <p>Storage for backup</p>

Intel powered by Open-E solutions are used by thousands of customers, including:



We are trusted by thousands of businesses, and hundreds of city councils, government offices, police stations, financial institutions, and universities.

Visit the **Open-E Website** and find out more about the **Open-E Certified Storage Servers by Intel!**  
<http://www.open-e.com/partners/certified-systems/>